

Submission – RECA Commercial Real Estate Broker & Commercial Property Manager Industry Council

I am seeking the opportunity to serve on the Commercial Real Estate Broker & Commercial Property Manager Industry Council because my experience and values align with RECA's mandate of consumer protection, professionalism, and effective self-regulation. With a background in commercial leasing, negotiations, and project management, I bring both practical insight and a clear understanding of the governance responsibilities required of this role.

Commercial real estate demands navigating complex lease structures, major capital projects, and diverse stakeholder interests. I have negotiated leases that balance financial outcomes with long-term tenant relationships and overseen projects from concept to completion, ensuring timelines, budgets, and risks were carefully managed. These experiences have reinforced my ability to interpret policies, apply standards in practice, and make fair, transparent decisions in situations where differing interests are balanced.

My leadership experience is rooted in guiding teams, reinforcing policy, and supporting the development of both staff and newly licensed professionals. I have taken an active role in training others, ensuring that policies and standards are clearly understood and consistently applied in day-to-day practice. Through this work, I have developed strong skills in mentoring, providing direction, and fostering accountability, while creating an environment where individuals feel supported in their professional growth. These experiences have strengthened my ability to lead with clarity, fairness, and consistency; qualities I would bring to the Industry Council.

Collaboration and communication are key strengths I bring. In both negotiations and project delivery, I have worked with landlords, tenants, contractors, consultants, and service providers to reach agreement and resolve conflict constructively. I communicate clearly and effectively, whether explaining complex lease terms, updating stakeholders on project progress, or engaging in policy discussions. My focus is always on transparency and accessibility, ensuring that decisions are well understood and defensible.

My work has often involved critical thinking and strategic decision-making, particularly in resolving conflicts, analyzing policy impacts, and adapting to emerging industry trends. I have contributed to internal policy development, procedural and process improvements that align with both regulatory requirements and client needs. These experiences have sharpened my ability to assess complex issues and offer practical, forward-thinking solutions.

Above all, I am guided by integrity, fairness, and a strong commitment to the public interest. I understand the impartiality and sound judgment expected of Industry Council members and welcome the opportunity to apply my skills in a way that enhances both consumer confidence and professional excellence in Alberta's commercial real estate sector. At this stage in my career, I am ready to contribute my experience, perspective, and leadership to help shape the future of the industry while giving back to the profession that has shaped me.