Real Estate Council Alberta

## Radon Due Diligence Checklist: Representing Commercial Buyers

This checklist is not an exhaustive list of all radon matters in connection with a potential real estate transaction but is provided to assist real estate professionals perform their due diligence activities.

When representing a buyer:	Done
<ul> <li>Provide Radon Information</li> <li>Discuss what radon is and its health impacts.</li> <li>Educate the buyer about available resources: <ul> <li>Guide for Radon Measurements in Public Buildings, available on the Government of Canada website at canada.ca.</li> <li>Radon in our Homes: The Science Behind the Danger, available on YouTube at youtube.com.</li> </ul> </li> </ul>	
<ul> <li>If the buyer plans to use the property for a childcare facility:</li> <li>Notify the buyer of the amendments that will be made to the <i>Child Care Licensing Act</i> once the <i>Radon Awareness and Testing Act</i> is proclaimed.</li> </ul>	
<ul> <li>Inquire About Plans for Property</li> <li>Ask the buyer if they plan to make major alternations to the property, including: <ul> <li>Replacing HVAC components.</li> <li>Adding or replacing insulation.</li> <li>Replacing, adding, or removing building envelope penetrations (e.g. new windows or doors).</li> <li>Replacing roofing.</li> <li>Adding or removing walls.</li> </ul> </li> </ul>	
<ul> <li>If the buyer is planning to make major alterations to the property:</li> <li>Advise that previous radon testing done by the seller is invalid as the alterations can change how radon is drawn into and retained by the building.</li> </ul>	
<ul> <li>If the buyer is not planning to make major alterations to the property:</li> <li>Ask the seller if they or a C-NRPP certified measurement professional have recently tested for radon.</li> </ul>	
Seller Has Tested For Radon	
<ul> <li>Ask who performed the testing.</li> <li>Ask what device(s) were used for testing.</li> <li>Ask the length time over which testing was undertaken.</li> <li>Ask where the measurement(s) were taken.</li> <li>Ask for a copy of the certified test results.</li> </ul>	
Radon Levels are 150 Bq/m <sup>3</sup> or Less:	
Advise the buyer no remediation is required at this radon level.	

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When representing a buyer:	Done
Radon levels are Around 200 Bq/m <sup>3</sup>	
• Discuss with the buyer the implications of this radon level.	
• Seek the buyer's direction on how they want to proceed.	
Radon levels are 200 Bq/m <sup>3</sup> or Higher	
• Ask the seller if remediation measures have been taken to reduce the radon level.	
Seller Has Not Performed Radon Remediation	
<ul> <li>Inform the buyer and ask how they want to proceed.</li> </ul>	
If the buyer is still interested in purchasing the property:	
<ul> <li>Discuss obtaining an estimate for the cost of remediation and addressing the cost in</li> </ul>	
the offer to purchase by either:	
- Reducing the purchase price by that amount.	
- Making the offer subject to a holdback for that amount.	
Seller Has Performed Radon Remediation	
<ul> <li>Ask the seller for details about the remediation measures taken.</li> </ul>	
• Request evidence of the work completed (e.g. names of service providers, receipts,	
details of any follow up testing).	
Seller Has Not Tested for Radon	
If the buyer is unsure whether radon testing is necessary:	
<ul> <li>Advise the buyer to seek an expert opinion whether testing should be pursued.</li> </ul>	
<ul> <li>Ask the buyer how they want to proceed once expert advice has been obtained.</li> </ul>	
If the buyer wants radon testing performed:	
• Discuss obtaining an estimate for the cost of radon testing and remediation and	
addressing these costs in the offer to purchase by either:	
- Reducing the purchase price by some of all of the amount.	
- Making the offer subject to a holdback for some or all of the amount.	