

COVID-19 Buyer Checklist

Real estate professionals should be discussing COVID-19 with their clients. It is an important health concern and we encourage you and your clients to work cooperatively to find a solution that best fits everyone's concerns.

Checklist

- Provide client with COVID-19 links and information from the appropriate authorities
 - Assess your own risk with dealing with your client. Are they ill, or have recently traveled?
 - Have your client provide their own concerns about potential risk
 - Provide options for your buyer client
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Minimizing Risks and Continue Viewing Properties

- Request health and recent travel information from potential sellers and their professionals before any showing to give the buyer an indication of any risk
 - Request health and recent travel information from potential buyers and their professionals before any showing to give the buyer an indication of any risk
 - Travel in separate vehicles to viewings to limit the amount of time spent in close proximity to each other
 - Only show properties that the buyers are genuinely considering purchasing
 - Take precautions during viewings, including wearing nitrile gloves or using alcohol-based, anti-microbial hand sanitizer, and not touching, doorknobs, cupboard hardware, light switches or other surfaces unless necessary
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Eliminating Risks by Postponing Viewings

- Discuss postponing the purchase process with your client and the pros and cons of doing so
- Document all discussions in writing