

## CHECKLIST: RURAL UTILITIES & SERVICES EDUCATING BUYERS

Real estate professionals should educate their buyers about utilities and services when representing buyers interested in purchasing rural residential properties. The following checklist identifies some items real estate professionals should discuss with their buyers about rural utilities and services. It is not an exhaustive list of all utility and service-related matters that may relate to a potential real estate transaction, but is provided to assist real estate professionals in their rural residential practice.

WHEN REPRESENTING BUYERS	Done
<b>Educate buyers about electrical utilities</b> <ul style="list-style-type: none"> <li>• Electrical companies</li> <li>• Electrical cooperatives</li> <li>• Availability</li> <li>• Electrical installation costs</li> </ul>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<b>Educate buyers about heating utilities</b> <ul style="list-style-type: none"> <li>• Natural gas               <ul style="list-style-type: none"> <li>- Service area</li> <li>- Natural gas companies</li> <li>- Natural gas cooperatives</li> </ul> </li> <li>• Propane               <ul style="list-style-type: none"> <li>- Availability</li> <li>- Tank</li> </ul> </li> <li>• Oil               <ul style="list-style-type: none"> <li>- Availability</li> <li>- Tank</li> <li>- Issues with tanks</li> </ul> </li> <li>• Electricity</li> <li>• Wood               <ul style="list-style-type: none"> <li>- Availability</li> <li>- Ongoing effort</li> <li>- WETT certified inspection</li> </ul> </li> <li>• Coal               <ul style="list-style-type: none"> <li>- Availability</li> <li>- Environmental concerns</li> <li>- Legislative restrictions</li> </ul> </li> <li>• Alternative energy utilities               <ul style="list-style-type: none"> <li>- Solar energy</li> <li>- Geo-thermal</li> <li>- Wind</li> </ul> </li> </ul>	<input type="checkbox"/> <input type="checkbox"/>   <input type="checkbox"/>     <input type="checkbox"/>     <input type="checkbox"/>     <input type="checkbox"/>     <input type="checkbox"/>     <input type="checkbox"/>
<b>Educate buyers about telecommunication utilities</b> <ul style="list-style-type: none"> <li>• Accessibility</li> <li>• Cost</li> <li>• Reception</li> </ul>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<b>Educate buyers about emergency services</b>	<input type="checkbox"/>

WHEN REPRESENTING BUYERS	Done
<ul style="list-style-type: none"> <li>• Time consideration</li> </ul>	<input type="checkbox"/>
<p><b>Educate buyers about other services</b></p> <ul style="list-style-type: none"> <li>• Waste</li> <li>• Mail</li> <li>• Transportation</li> </ul>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>